Centre for International Studies and Cooperation

Consolidated Financial Statements March 31, 2021

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Independent Auditor's Report

To the Board of Directors of Centre for International Studies and Cooperation Raymond Chabot Grant Thornton LLP Suite 2000 National Bank Tower 600 De La Gauchetière Street West Montréal, Quebec H3B 4L8

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Opinion

We have audited the consolidated financial statements of Centre for International Studies and Cooperation (hereafter "the Organization"), which comprise the consolidated statement of financial position as at March 31, 2021, and the consolidated statements of operations, changes in net assets and cash flows for the year then ended, and notes to consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Organization as at March 31, 2021, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements" section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of management and those charged with governance for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

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In preparing the consolidated financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control;
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our

opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern;

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation;
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Raymond Cholot Grant Thornton LLP

Montréal July 13, 2021

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¹CPA auditor, CA public accountancy permit no. A117472

Centre for International Studies and Cooperation Consolidated Operations

Year ended March 31, 2021

2021 2020	
	
	Revenues
	Cash contributions (Note 10)
	Global Affairs Canada – Partnership
-,- ,, -	Global Affairs Canada – Bilateral and others
13,360,644 13,601,650	Other donors
551,854 774,592	Donations
34,188,900 33,744,679	
	Others
(Note 4) 2,279,805 4,188,052	Contributed volunteer services (Note 4)
483,315 492,826	Other revenues
36,952,020 38,425,557	
	Expenses
31,134,455 30,582,776	Programs
	Contributed volunteer services (Note 4)
266,368 468,076	Program development
2,449,193 2,379,470	Administration
318,851 377,837	Fundraising
88,632 58,962	Interest on long-term debt
sets 266,298 280,432	Amortization of tangible capital assets
93,540 67,935	Amortization of intangible assets
36,897,142 38,403,540	
54,878 22,017	Excess of revenues over expenses
	Excess of revenues over expenses

The accompanying notes are an integral part of the consolidated financial statements and Note 3 provides other information on consolidated operations.

Centre for International Studies and Cooperation Consolidated Changes in Net Assets

Year ended March 31, 2021

				2021	2020
		Received for		_	
		endowment			
	Invested in	purposes			
	capital assets	(Note 6)	Unrestricted	Total	Total
	\$	\$	\$	\$	\$
Balance, beginning of	4 700 405	4 0 40 000	4 704 040	7 500 044	7 400 500
year	4,782,465	1,049,630	1,731,816	7,563,911	7,480,589
Excess (deficiency)					
of revenues over	(356 663)		411,540	54,878	22,017
expenses (a) Acquisition of tangible	(356,662)		411,540	54,070	22,017
capital assets	126,896		(126,896)		
Long-term debt	(1,000,000)		1,000,000		
Repayment of	(1,000,000)		1,000,000		
long-term debt	263,733		(263,733)		
Endowment	200,100		(200,:00)		
contributions (Note 6)		10,000		10,000	11,000
Exchange gain (loss)		7,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,
relating to net assets					
received for					
endowment purposes		(62,936)		(62,936)	50,305
Balance, end of year	3,816,432	996,694	2,752,727	7,565,853	7,563,911

⁽a) This amount includes the amortization of tangible capital assets and intangible assets of \$359,838 less the amortization of deferred contributions relating to tangible capital assets of \$3,176.

The accompanying notes are an integral part of the consolidated financial statements.

Centre for International Studies and Cooperation Consolidated Cash Flows

Year ended March 31, 2021

	2021	2020
	\$	\$
OPERATING ACTIVITIES	- 4 0-0	00.047
Excess of revenues over expenses	54,878	22,017
Non-cash items	200 200	200 422
Amortization of tangible capital assets	266,298	280,432
Amortization of intangible assets Amortization of deferred contributions relating to tangible capital	93,540	67,935
assets	(3,176)	(3,176)
Net change in working capital items	4,260,897	(6,017,836)
Cash flows from operating activities	4,672,437	(5,650,628)
INVESTING ACTIVITIES		
Acquisition of tangible capital assets and cash flows from investing		
activities	(126,896)	(437,648)
FINANCING ACTIVITIES		
Bank loan	(1,430,000)	1,430,000
Endowment contributions received	10,000	11,000
Long-term debt	1,000,000	
Repayment of long-term debt	(263,733)	(210,567)
Cash flows from financing activities	(683,733)	1,230,433
Increase (decrease) in cash	3,861,808	(4,857,843)
Cash, beginning of year	5,884,931	10,742,774
Cash, end of year	9,746,739	5,884,931

The accompanying notes are an integral part of the consolidated financial statements.

Centre for International Studies and Cooperation Consolidated Financial Position

March 31, 2021

	2024	2020
	<u>2021</u> \$	2020
ASSETS	Ψ	Ψ
Current		
Cash	9,746,739	5,884,931
Trade and other receivables (Note 5)	3,105,881	7,839,547
Advances to partners	829,989	167,570
Prepaid expenses	398,488	292,335
	14,081,097	14,184,383
Long-term		
Cash and term deposit in trust (Note 6 (c))	749,989	812,925
Tangible capital assets (Note 7)	6,114,400	6,253,802
Intangible assets (Note 8)	22,347	115,887
	20,967,833	21,366,997
LIABILITIES Current Bank loan (Note 9) Accounts payable and accrued liabilities	2,075,286	1,430,000 2,413,275
Government remittances	53,949	43,630
Deferred contributions (Note 10)	8,952,430	8,328,957
Current portion of long-term debt	234,074	216,608
·	11,315,739	12,432,470
Long-term		
Deferred contributions relating to tangible capital assets	70.040	74.004
(Note 11)	70,918	74,094
Long-term debt (Note 12)	2,015,323	1,296,522
	13,401,980	13,803,086
NET ASSETS		4 = 00 40=
Invested in capital assets	3,816,432	4,782,465
Received for endowment purposes	996,694	1,049,630
Unrestricted	2,752,727	1,731,816
	7,565,853	7,563,911
	20,967,833	21,366,997

The accompanying notes are an integral part of the consolidated financial statements.

On behalf of the Board,	Lus
Director	Director

March 31, 2021

1 - GOVERNING STATUTES AND PURPOSE OF THE ORGANIZATION

The Organization is incorporated under Part III of the Companies Act (Quebec). The Organization is a not-for-profit organization under the Income Tax Act and, as such, it is exempt from income taxes.

The Organization participates in economic, social and cultural development activities in third-world countries through training, by sending volunteers and technical assistants, completing projects, researching and publishing specialized work.

2 - SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The Organization's consolidated financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations.

Accounting estimates

The preparation of consolidated financial statements requires management to make estimates and assumptions that affect the amounts recorded in the consolidated financial statements and notes to consolidated financial statements. These estimates are based on management's knowledge of current events and actions that the Organization may undertake in the future. Actual results may differ from these estimates.

Financial assets and liabilities

Initial measurement

Upon initial measurement, the Organization's financial assets and liabilities are measured at fair value, which, in the case of financial assets or financial liabilities that will be measured subsequently at amortized cost, is increased or decreased by the amount of the related financing fees and transaction costs.

Subsequent measurement

At each reporting date, the Organization measures its financial assets and liabilities at amortized cost (including any impairment in the case of financial assets).

With respect to financial assets measured at amortized cost, the Organization assesses whether there are any indications of impairment. When there is an indication of impairment, and if the Organization determines that, during the year, there was a significant adverse change in the expected timing or amount of future cash flows from a financial asset, it will then recognize a reduction as an impairment loss in the consolidated statement of operations. The reversal of a previously recognized impairment loss on a financial asset measured at amortized cost is recognized in the consolidated statement of operations in the year the reversal occurs.

March 31, 2021

2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)

Principles of consolidation

The Organization has elected to present consolidated financial statements and to recognize interests in joint arrangements using the proportionate consolidation method. Accordingly, these consolidated financial statements include the share in the assets, liabilities, revenues and expenses of joint arrangements in which the Organization has an interest.

Revenue recognition

Contributions

The Organization follows the deferral method of accounting for contributions. Under this method, contributions restricted for future period expenses are deferred and are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Endowment contributions are reported as direct increases in net assets.

Moreover, the Organization recognizes contributed supplies and services when the fair value of these contributions can be reasonably estimated and if it would have had to otherwise acquire these supplies and services for its normal operations.

Net investment income

Investment transactions are recorded on the transaction date and resulting revenues are recognized using the accrual method of accounting.

Rental income

The Organization recognizes rental income on a straight-line basis over the lease term when collection is reasonably assured. The excess of rent recognized over amounts receivable under the leases is shown, as applicable, as rent receivable in the consolidated statement of financial position.

Cash and cash equivalents

The Organization's policy is to present in cash and cash equivalents bank balances, including bank overdrafts whose balances fluctuate frequently from being positive to overdrawn, and investments with a maximum maturity of three months from the acquisition date or redeemable at any time without penalty.

March 31, 2021

2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)

Recognition of foreign transactions

The Organization recognizes its expenses by using the following accounting practices:

- (a) The purchase of tangible capital assets incurred for overseas operations is charged as operating expenses, except for the tangible capital assets of regional divisions which are capitalized;
- (b) Most gains and losses due to exchange rate fluctuations are charged to programs in which they are realized.

Tangible capital assets and intangible assets subject to amortization

Tangible capital assets and intangible assets subject to amortization acquired are recorded at cost. When the Organization receives contributions of tangible capital assets or intangible assets subject to amortization, their cost is equal to their fair value at the contribution date plus all costs directly attributable to the acquisition of the tangible capital assets or intangible assets subject to amortization, or at a nominal value if fair value cannot be reasonable determined.

Amortization

Tangible capital assets and intangible assets subject to amortization are amortized over their estimated useful lives according to the straight-line method over the following periods:

	Periods
Buildings	40 years
Furniture, equipment and automotive equipment	5 years
Computer equipment	4 years
Website and software	4 to 5 years

Write-down

When conditions indicate that a tangible capital asset or an intangible asset subject to amortization is impaired, the net carrying amount of the tangible capital asset or the intangible asset subject to amortization is written down to the tangible capital asset's or the intangible asset subject to amortization's fair value or replacement cost. The write-down is accounted for in the consolidated statement of operations and cannot be reversed.

Advances to partners

In connection with economic, social and cultural development activities, the Organization works in collaboration with partners on certain international projects. According to agreement protocols, amounts paid to partners are initially recognized as advances to partners. Upon receipt of the financial reports and corresponding supporting documents, project expenses are recognized in the consolidated statement of operations.

March 31, 2021

2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)

Foreign currency translation

The Organization considers its offices as integrated establishments operating internationally and uses the temporal method to translate transactions denominated in a foreign currency. Under this method, monetary assets and liabilities are translated at the exchange rate in effect at the year-end date. Non-monetary assets and liabilities are translated at historical exchange rates, except those recognized at fair value, which are translated at the exchange rate in effect at the year-end date. Revenues and expenses are translated at the average rate for the period, with the exception of the amortization of assets translated at the historical exchange rates, which is translated at the same exchange rates as the related assets. The related exchange gains and losses are accounted for in consolidated operations for the year.

3 - INFORMATION INCLUDED IN CONSOLIDATED OPERATIONS

	2021	2020
	\$	\$
Other revenues		
Rental	481,625	486,742
Exchange loss (gain)		
Programs	(119,127)	338,476
Administration	209,199	(140,523)

4 - CONTRIBUTED VOLUNTEER SERVICES

Contributed volunteer services represent the value of the contribution provided by the participants of the volunteer cooperation programs.

The contribution is established using a predetermined rate in the agreement signed with Global Affairs Canada for the Uniterra program. The amount specified in the agreement is \$200 to \$470 per day per person.

5 - TRADE AND OTHER RECEIVABLES

	2021	2020
	\$	\$
Contributions receivable – Donors (a)	2,975,485	7,826,736
Other receivables	189,533	287,710
Allowance for doubtful accounts relating to contributions		
receivable – Donors	(59,137)	(274,899)
	3,105,881	7,839,547

(a) As at March 31, 2021, a donor represents 35% of contributions receivable (45% as at March 31, 2020).

March 31, 2021

6 - NET ASSETS RECEIVED FOR ENDOWMENT PURPOSES

Net assets received for endowment purposes include the following items:

- (a) An amount of \$4,305 subject to externally restrictions stipulating that the resources be maintained permanently in the Fonds Pelletier; the related investment income is restricted for the funding of projects concerning the education and training of girls and women;
- (b) An amount of \$242,400 (\$232,400 as at March 31, 2020) subject to externally restrictions stipulating that the resources be maintained permanently in the Fonds Jean Bouchard; the related investment income is restricted for the funding of projects concerning basic human needs;
- (c) An amount of \$749,989 (\$812,925 as at March 31, 2020) subject to externally restrictions stipulating that the resources may be used to grant loans; loan beneficiaries are local, rural Guatemalan organizations and associations and the loans enable them to fund the purchase of farming equipment and products. On the recommendations of the trust's credit committee, the Organization could also support the funding of new initiatives. The assets relating to these amounts received for endowment purposes are presented in the consolidated statement of financial position in the long-term assets section.

7 - TANGIBLE CAPITAL ASSETS

			2021	2020
		Accumulated	Net carrying	Net carrying
	Cost	amortization	amount	amount
	\$	\$	\$	\$
Land	869,445		869,445	869,445
Buildings	6,654,953	1,540,472	5,114,481	5,176,541
Furniture and equipment	308,850	271,824	37,026	72,222
Computer equipment	447,371	403,280	44,091	39,554
Automotive equipment	809,776	760,419	49,357	96,040
Leasehold improvements	70,541	70,541		
	9,160,936	3,046,536	6,114,400	6,253,802
8 - INTANGIBLE ASSETS				
			2021	2020
		Accumulated	Net carrying	Net carrying
	Cost	amortization	amount	amount
	\$	\$	\$	\$
Website	150,305	128,963	21,342	85,342
Software	253,893	252,888	1,005	30,545
	404,198	381,851	22,347	115,887

March 31, 2021

9 - BANK LOAN

The Organization has a line of credit for an authorized amount of \$3,000,000, bearing interest at the Fédération des Caisses Desjardins's prime rate plus 0.5% (2.95%; 2.95% as at March 31, 2020) and secured by a \$3,000,000 movable hypothec on the universality of accounts receivable. The bank loan is renegotiable in April 2020. An amount of \$200,000 is available for letters of guarantee and an amount of \$200,000 is available for exchange contracts which have not been used as at March 31, 2021.

Under the terms of the credit agreement, the Organization is required to respect certain covenants.

10 - DEFERRED CONTRIBUTIONS

2021	2020
\$	\$
8,328,957	10,718,023
39,663,624	27,546,921
(7,826,736)	(4,018,044)
31,836,888	23,528,877
34,188,900	33,744,679
(2,975,485)	(7,826,736)
31,213,415	25,917,943
8,952,430	8,328,957
	\$ 8,328,957 39,663,624 (7,826,736) 31,836,888 34,188,900 (2,975,485) 31,213,415

11 - DEFERRED CONTRIBUTIONS RELATING TO TANGIBLE CAPITAL ASSETS

Deferred contributions relating to tangible capital assets include contributions received to acquire tangible capital assets. They are amortized using the same methods and periods as the corresponding tangible capital assets. Changes during the year are as follows:

	2021	2020
	\$	\$
Balance, beginning of year	74,094	77,270
Amortization	3,176	3,176
Balance, end of year	70,918	74,094

March 31, 2021

12 - LONG-TERM DEBT		
<u>.</u>	2021	2020
Loan, secured by an immovable hypothec on a building with a net carrying amount of \$4,179,361, payable in monthly instalments of \$6,297, including interest of 3.15%, maturing on January 2024	\$ 937,165	\$ 968,962
Loan, of a maximum authorized amount of \$1,121,250, secured by an immovable hypothec on a building with a net carrying amount of \$4,179,361, payable in monthly instalments of \$3,893, plus interest of 3.15%, maturing on January 2024	272,526	306,475
Loan, of a maximum authorized amount of \$1,510,000, secured by an immovable hypothec on a building with a net carrying amount of \$4,179,361, payable in monthly instalments of \$7,142, plus interest of 3.49%, maturing on April 2022	952,522	
Loan, secured by an immovable hypothec on a building with a net carrying amount of \$935,120, payable in monthly instalments of \$9,783, including interest of 2.75%, maturing on September 2021	87,184	199,549
Loan, 3.9 %		38,144
Current portion	2,249,397 234,074	1,513,130 216,608
	2,015,323	1,296,522
The estimated capital reimbursements for the next years are as follows:		\$
2022 2023 2024		234,074 993,982 1,021,341
		2,249,397

13 - PENSION PLAN

The Organization participates in a defined contribution pension plan for its employees. It contributes equally with employees. However, the Organization's contribution is limited to 5% of employees' gross salaries. The contributions paid as well as the expenses for the year totalled \$264,114 (\$269,337 in 2020).

March 31, 2021

14 - FINANCIAL RISKS

Credit risk

The Organization is exposed to credit risk regarding the financial assets recognized in the consolidated statement of financial position. The Organization has determined that the financial assets with more credit risk exposure are trade and other receivables and advances to partners since failure of any of these parties to fulfil their obligations could result in significant financial losses for the Organization.

Market risk

The Organization's financial instruments expose it to market risk, in particular, to currency risk and interest rate risk, resulting from its operating, investing and financing activities.

Currency risk

The Organization undertakes several of its transactions in foreign currency and is, therefore, exposed to foreign currency fluctuations.

As at March 31, 2021 and 2020, the Organization is exposed to currency risk due to cash, trade and other receivables, advances to partners and cash and term deposit in trust as well as accounts payable and accrued liabilities denominated in foreign currencies as follows:

	2021	2020
	\$	\$
Cash		
U.S. dollars	2,695,714	1,404,362
CFA francs	1,144,546	1,417,655
Haitian gourdes	715,092	840,257
Guinean francs	817,495	1,582,728
Other currencies	373,233	468,499
Trade and other receivables		
U.S. dollars	873,936	1,293,246
CFA francs	25,151	337,271
Haitian gourdes	1,722,103	2,049,287
Other currencies	220,780	400,289
Advances to partners		
U.S. dollars	290,847	_
CFA francs	117,598	32,270
Haitian gourdes	365,298	52,083
Guinean francs	31,174	73,986
Other currencies	25,832	9,231
Cash and term deposit in trust		
Other currencies	749,989	812,925

March 31, 2021

14 - FINANCIAL RISKS (Continued)		
, ,	2021	2020
	<u> </u>	\$
Accounts payable and accrued liabilities		
U.S. dollars	140,089	146,729
CFA francs	68,176	258,370
Haitian gourdes	745,380	737,596
Other currencies	33,792	65,557

Interest rate risk

The Organization is exposed to interest rate risk with respect to financial liabilities bearing fixed and variable interest rates.

The long-term debt bears interest at a fixed rate and the Organization is, therefore, exposed to the risk of changes in fair value resulting from interest rate fluctuations.

The bank loan bears interest at a variable rate and the Organization is, therefore, exposed to the cash flow risk resulting from interest rate fluctuations.

Liquidity risk

The Organization's liquidity risk represents the risk that the Organization could encounter difficulty in meeting obligations associated with its financial liabilities. The Organization is, therefore, exposed to liquidity risk with respect to all of the financial liabilities recognized in the consolidated statement of financial position.

15 - COMMITMENTS

The Organization has entered into long-term lease agreements expiring in June 2024 which call for lease payments of \$49,085 for the rental of office equipment. Minimum lease payments for the next years are \$15,820 in 2022, 2023 and 2024 and \$1,625 in 2025.

16 - CONTINGENCIES

The Organization entered into partnership agreements with other organizations to realize projects. With respect to donors, under these agreements, the Organization is jointly and severally liable for the realization of these projects with these other organizations. As at March 31, 2021, the signed agreements total \$155,809,464 (\$299,457,221 as at March 31, 2020) and mature until May 2025. In the opinion of management, there is no significant risk because to complete the projects all partnerships are subject to contracts between the organizations, in which the partners' respective financial liabilities are clearly specified.